

**DOMESCO
MEDICAL IMPORT- EXPORT JSC**

**SOCIALIST REPUBLIC OF VIETNAM
Independence – Freedom- Happiness**

No: 39 /HĐQT-DMC

Cao Lanh City. 20th October, 2021

**To: STATE OF SECURITIES COMMISSION OF VIETNAM (SSC)
HO CHI MINH STOCK EXCHANGE (HOSE)
SHAREHOLDERS**

“Regarding the fluctuation of profit after tax in Q3/2021, increase by 43.6% compared to Q3/2020”

Base on Circular No.96/2020/TT-BTC dated 16/11/2020 of the Ministry of Finance, which regulates the information disclosure on the stock market.

DOMESCO Medical Import-Export JSC (Stock code: DMC) would like to clarify the fluctuation of profit after tax in Q3/2021, which increase by 43.6% compared to Q3/2020:

1. Q3/2021 actual performance compares to Q3/2020

Unit: Billion Dong

Items	Q3-2021	Q3-2020	Variance	%
Net revenue	387.7	330.5	57.2	17.3%
Selling expense&Administrative	48.7	55.4	-6.6	-12.0%
Profit after tax	38.8	27.0	11.8	43.6%

2. Reasons:

Profit after tax in Q3/2021 increased by 43.6% compared to Q3/2020 mainly from:

- + Under the stringent restriction in mobility complied by government directives in each province, the company optimally responded to the current regulations in transportation and delivery during the pandemic to take advantage of an internally direct distribution system that covers the whole country to reach customers and expand product portfolio during this period.
- + According to the company's strategy with the agility of the leadership team, the R&D department promptly launched various new Covid-19 related prevention and treatment products which had been received strong support from customers.
- + Comprehensively understand the needs of all customers during the 4th wave period of Covid-19 to effectively serve customers and accelerate sales of specialized products which has existing strengths.

- + The thorough costs saving in production and business during the epidemic situation offset the costs incurred, which ensure the safety of the production and business system. As a result, selling and administrative expenses had been reduced by 12% compared to the same period in 2020

The above are the main reasons for the increase in revenue and profit after tax in Q3/2021 compared to the same period in 2020.

DOMESCO Medical Import-Export JSC kindly reports to SSC, HOSE, and Shareholders to notify.

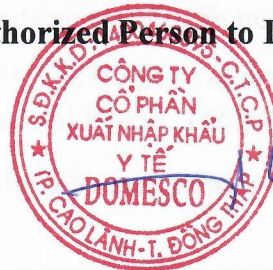
Best regards,

DOMESCO MEDICAL IMPORT-EXPORT JSC

Authorized Person to Disclose Information

*** To:**

- As above;
- Saved.



Lương Thị Hương Giang